



Plot. 14415, Maekgadiga Road Gaborone, P O Box 504271, Gaborone, BOTSWANA  
Tel: +267 3164323 Fax: +267 3919492

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01 APRIL 2026

**TO OUR VALUED CUSTOMER**

**RE: GABCON TARIFF REVIEW FOR 2026/2027**

Dear Valued Customer,

We refer to our communication dated 05 March 2026 regarding the review of our tariffs for the 2026/2027 financial year.

Please be advised that GABCON will implement a tariff increase of 17%, effective 01 May 2026. This adjustment is driven by the continued rise in operational costs. These include equipment maintenance and increasing fuel costs due to fluctuations in global oil prices.

While GABCON intends to maintain these rates through to 31 March 2027, this will remain subject to a stable economic environment during this period.

We thank you for your valued business and continued support. As always, we are committed to providing you with excellent service at all times.

Yours Faithfully,

Lesedi Moakofhi  
**MANAGING DIRECTOR**



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01 April 2026

Dear Valued Customer

Below are our rates for the year 2026/27 period, effective from 01<sup>st</sup> May 2026:

<b>GABCON/PALCON RATES</b>		
<b>SERVICE OFFERED</b>	<b>6 m (20")</b>	<b>12m (40")</b>
<b>Delivery fees: 0-10km radius</b>	<b>3386.40</b>	<b>4598.55</b>
<b>11-20km radius</b>	<b>3923.50</b>	<b>5424.05</b>
<b>Private collection (Handling)</b>	<b>2667.30</b>	<b>3007.35</b>
<b>Container Side lift (0-20km radius)</b>	<b>4426.70</b>	<b>5476.20</b>
<b>Grounding charges (within GABCON)</b>	<b>3894.35</b>	<b>4331.45</b>
<b>Cross Haulage (0-5km radius)</b>	<b>1324.90</b>	<b>2024.95</b>
<b>STORAGE CHARGES</b>		
<b>Stacking</b>	<b>1428.10</b>	<b>1828.95</b>
<b>Storage fees (first 14 days) per day</b>	<b>129.25</b>	<b>194.95</b>
<b>(More than 14 days per day)</b>	<b>194.95</b>	<b>256.90</b>
<b>OTHER SERVICES</b>		
<b>Weighbridge/ weigh</b>	<b>151.30</b>	<b>151.30</b>
<b>Container Relocation (0-20km radius)</b>	<b>4886.70</b>	<b>6373.30</b>
<b>Permit Entry into the terminal/ day</b>		
<b>Daily permit</b>	<b>294.20</b>	
<b>weekly permit</b>	<b>1479.30</b>	
<b>Monthly permit</b>	<b>3205.05</b>	
<b>Year permit</b>	<b>6163.25</b>	
<b>Container overloading per ton</b>	<b>748.80</b>	
<b>Road bond</b>	<b>1565.50</b>	

**NB: ALL PRICES ARE VAT (14%) INCLUSIVE**

**CONTAINER LOADING MASSES**

BOARD OF DIRECTORS: Rudzani Ligege\* (Chairperson), Marelize Labuschagne\*, Chelesile Malele, Michelle VanBuren Schele\*, Percy Raditladi, Palalani Mari, Thabo Gabanamotse, Lesedi Moakofhi (Ex-Officio) \* South Africa



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Container Masses (KG)	6m (20'') light	6m (20'') heavy	12m (40'') light	12m (40'') heavy
	1 up to 13000kg	13001kg-22000kg	1 up to 26000kg	26001kg-29400kg

### OTHER CHARGES

**Trailer Detention**  $\approx$  P942.60 per hour (if our trailer is detained by the customer for more than the allowed time for the trailer to be loaded or offloaded) you are charged:

6m = P942.60

12m = P942.60

**Truck Trailer Detention**  $\approx$  942.60 per hour (When out truck tractor is detained for more than 15 min by the customer the fee is applied)

**Special Attendance**  $\approx$  P834.65 per hour (any request done outside our operating hours;  
Monday – Friday 0730- 1630hours  
Saturday- 0730-1100hours)

**Seal Cost**  $\approx$  P73.25 per seal used on containers

### **Equipment Hire**

a) Reach Stacker  $\approx$  P3459.90 per hour

The above charges are VAT (14%) inclusive